

Broadway Tailor Co.

Whenever you meet an exceptionally well dressed man in Flagstaff, whose clothes show the latest cut and fit to the last detail, it is a pretty good guess that he is one of the customers of the Broadway Tailor Co. of this city, of which Mr. Andrew Schwabe is the proprietor. Mr. Schwabe is thoroughly familiar with the tailoring business and is the Flagstaff agent for such houses of national reputation as the Royal Tailors of Chicago, Detmer & Co., Schoenbrun & Co. and the Mutual Tailoring Co. Measurements are taken here and sent to the offices of these famous concerns where the goods selected are made up into perfect fitting garments by the best and highest priced tailors and cutters in this country. A complete line of samples of all the latest weaves in imported and domestic cloths is constantly carried by Mr. Schwabe. Suits may be had at a price to fit any pocket book from the very moderate priced natty business suit to the most expensive outfit for the swellest occasions. Mr. Schwabe also does cleaning and pressing and has a large trade in this line.

Frank Fairchilds

It would be difficult to find a man better fitted in every way to fill the important office of deputy sheriff than Mr. Frank Fairchilds, one of our present deputies, and well known throughout this entire part of the state. Mr. Fairchilds has long been a resident of this part of Arizona and is fairly famil-

iar with the country, the people and conditions here, in fact he has lived in Flagstaff practically all his life and there are none of our citizens who enjoy the respect and confidence of the public to a greater degree.

He was formerly engaged in the cattle business and since entering upon the duties of his official position, has proven himself an able and efficient officer. In carrying out his duties, he has at all times displayed excellent judgment and he has earned the reputation of being without fear in an emergency.

Henry Heller

It is often a great convenience to the overland tourists to be able to take his car to some first class shop where mechanics and tools of the very best are ready to make much needed repairs.

Flagstaff offers this convenience to visitors who will call at the shop of Henry Heller, where they will find an establishment, equipped with all the modern tools necessary to do the work and expert mechanics to handle them.

Mr. Heller came to Flagstaff in 1887 and opened his blacksmith shop in 1890. He has made it a rule never to allow a job to leave his shop unless it was finished in a first-class and workman-like manner and his establishment has therefore become well known throughout this entire part of the country as a reliable and most satisfactory place to have any kind of work done in the way of blacksmithing or carriage work, horseshoeing and repairs on machinery of any kind.

J. E. Hanna

One of our builders and contractors and a man who can be recommended to honestly and faithfully to produce the very best results is Mr. J. E. Hanna, contractor and builder and also extensively engaged in ranching. Mr. Hanna has been in Flagstaff for the past ten years and in addition to other public buildings and business houses which he has contracted, may be mentioned the Episcopal church and the Northern Arizona Garage as well as a number of the finest homes in the city. Mr. Hanna comes originally from Fayetteville, Arkansas, in Washington county, the famous apple county. He stands high as a business man of the city.

J. J. (Sandy) Donahue

Of all the famous characters of the old-time Arizona, none have had a more varied or adventurous career than J. J. Donahue, familiarly known to every man, woman and child all over Northern Arizona as "Sandy."

"Sandy" now conducts "The Senate," one of the leading establishments in this line in the city, and there is no man in the entire southwest of whom more stories are told of his adventures than of this famous character.

Like celebrated "Coal Oil" Johnny, "Sandy" has made and handled many thousands of dollars, and during his palmy days was extravagant to the point of prodigality. It is said of him that no man ever appealed to him in vain and throughout his entire career he has been generous to a fault.

"Sandy" is a survival of the days of the iron men, and in his young manhood was a famous professional diver on the Great Lakes, with headquarters in Chicago. He came west with Ed Ayers of that city when the first saw mill was established here and has been a prominent figure in the southwest ever since. He built and conducted the Commercial Hotel and was sheriff of Coconino county for some years during the time that it took a man of iron nerve and tireless physical energy to hold that position. During his term of office he made a reputation as one of the best officers in the southwest.

NORTHERN ARIZONA'S GREATEST INDUSTRY BRINGS HUNDREDS OF THOUSANDS OF DOLLARS ANNUALLY INTO FLAGSTAFF AND ITS ADJACENT TERRITORY

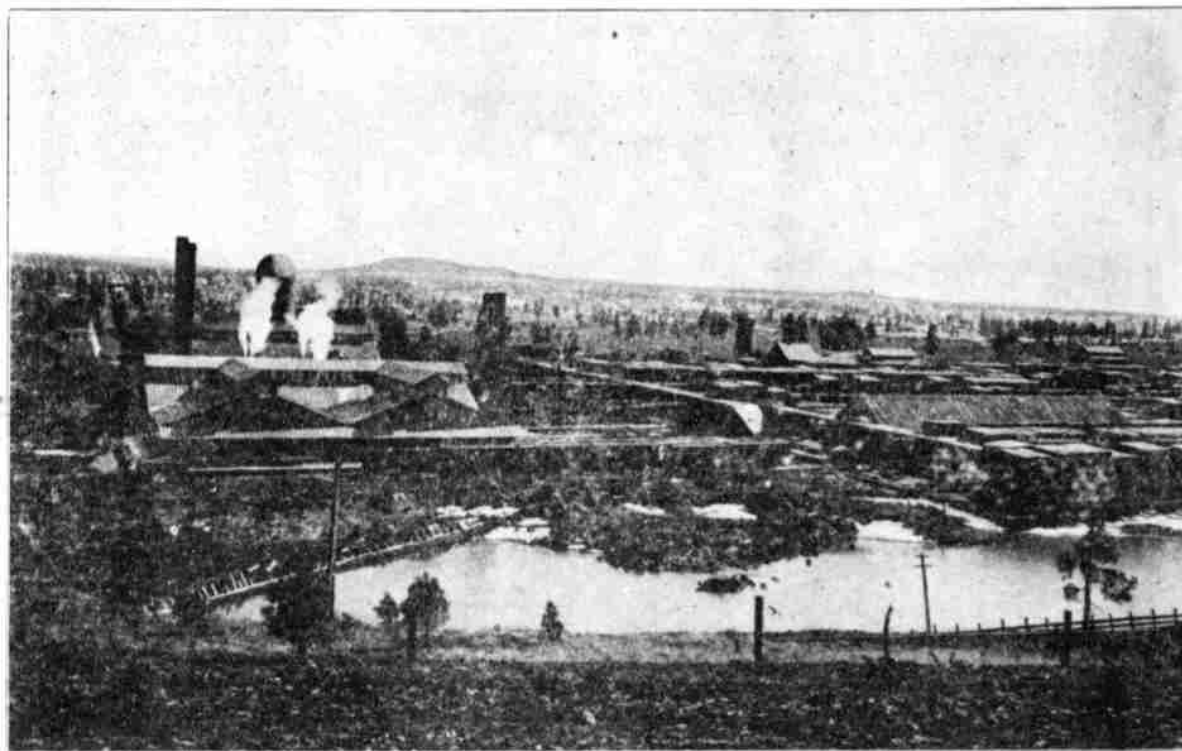
"Here lies the forest Primeval". Only a Longfellow or some other genius with the pen or brush, could do anything like justice to the magnificent and awe-inspiring stretch of forest, which lies like a rich green mantle thrown on the shoulders of Northern Arizona, stretching away up into New Mexico and Colorado and constituting one of the largest unbroken tracts of pine timber in the world.

These immense pine forests are a rich heritage to the people of Arizona, and the millions and millions of feet of splendid growing pine represent a ready source of income at the present time and are an assurance of a steady flow of wealth to generation after generation of the future.

To economically cut and market this timber requires the investment of immense sums of money in building mills, tramways, logging railroads, camps and equipment, as well as the employment of thousands of men. It would be practically impossible for any individual, even though he could command the use of a small fortune, to penetrate these forests and get the timber out and sawed and to come any where near paying expenses. It very naturally follows, therefore, that the lumbering operations are carried on by men or groups of men who can command practically unlimited capital.

Such an organization is the Arizona Lumber & Timber Company which fortunately for Flagstaff selected this as the most advantageous sight for their big mill.

The plant which is one of the largest saw mills in the United States, is situated just outside of the city, and gives employment to 300 men, with a monthly payroll, averaging \$28,000. In addition to this



they employ hundreds of men in their operations in the woods, and these add to the activities of business in Flagstaff in that they pass through here and have need of accommodations, clothing, etc.

The income from the employees of this Company forms one of the principal sources of revenue for our local merchants, and the company itself is a heavy purchaser of supplies from Flagstaff business houses.

The location of an industry of this magnitude in any city is an asset of almost incalculable value. It adds thousands of dollars to the value of trade of local concerns, owners of houses receive steady and profitable incomes in rentals, and many of the better class of workmen buy their own homes and become valuable members of the community, and the value of all kinds of property is enhanced to a marked degree. The entire management and direction of the company's affairs is under officers. T. A. Riordan, President and M. J. Riordan, Secretary. They both maintain homes here and have always shown a friendly and public-spirited interest in the welfare and development of this community. The mill has been in operation for about 32 years and is the oldest manufacturing plant in Arizona. It is through the sheer force of their own energy and knowledge of the business, they have built up an industry of which any community may be proud and which very well illustrates the magnificent resources of the state.



The Milton Champion Hose Team

T. A. RIORDAN, President

ESTABLISHED 1881

M. J. RIORDAN, Secretary

Arizona Lumber & Timber Company

Manufacturers of Native Pine Lumber

Flagstaff,

Arizona